



**Focus on your
product sales.
We'll handle your
product material.**

LET LOGISTICS BOOST YOUR SUCCESS

LOGISTICS AS IT SHOULD BE:

Nothing lost. Everything gained.

As a pharmaceutical product manager, your key focus should be sales cycles and the success of your product. But how about the indirect material – product leaflets, patient brochures, catalogues, exhibition materials and certificates. Do they sometimes feel like a distraction?

***Let us help you!** At ÅJ Distribution, we are committed to handling your information material with perfection, to help you reach commercial success.*

Your logistics is our passion

Logistics is what we do – and we do it well. Since our establishment in the 1980s, we have grown to become one of the leading service providers in our segment.

We partner with many pharmaceutical companies that enjoy our core expertise within storage, order dispatch and logistics for customer materials, distributed both nationally and internationally.

Precision and perfection in every step

We take pride in being many pharmaceutical companies' go-to partner for the logistic management of information

material. They trust us to take and maintain control, to always deliver in a timely fashion and help solve problems whenever or wherever they appear.

To achieve this, we act as your logistics hub for indirect material, with seamless control. That means less administration and money saved, while caring for your climate footprint as well.

” In 2020, we shipped a total of 600,000 packages. Every day, we ship to more than 40 countries outside of the EU. ”



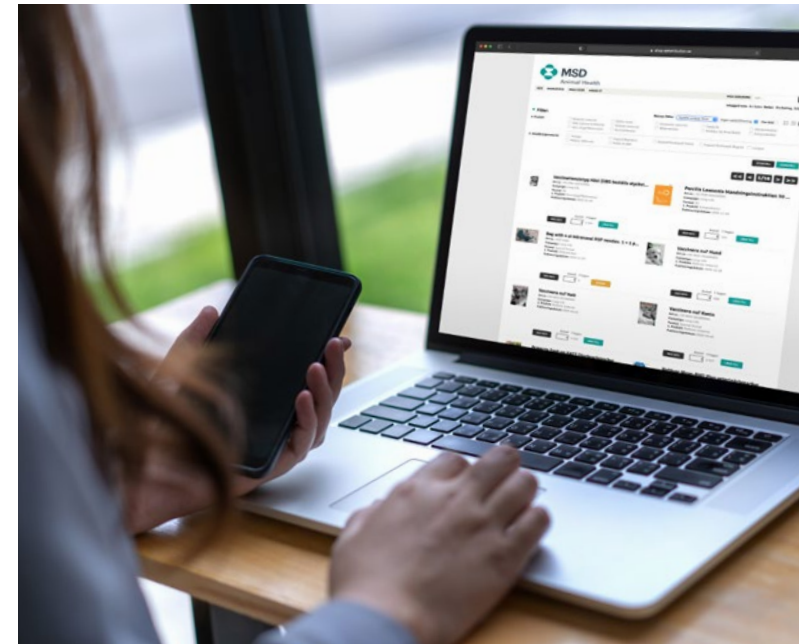
Some examples of our offer and the core services we can provide as your logistics partner.

Even **easier ordering** with our unique webshop

One of our most appreciated services is our state-of-the-art webshop. It offers easy access for your customers and minimal administration for you!

Let customers/HCP order your information material directly online – minimizing the administration for yourselves, healthcare personnel and caregivers. The articles can be shipped as physical copies or sent digitally as PDFs.

All material can be filtered and ordered with a few simple clicks. Benefit from real-time stock level on all items, as well as tracking and shipping references that verifies whether a recipient has received a shipment.



Enjoy the benefits of a SMART warehouse

In our Warehouse Management System, all transactions have individual bar codes and batch numbers.

Our unique storage solution:

- ✓ Flexible storage placement for reduced cost
- ✓ Supervising approval numbers and article destruction dates
- ✓ Recycling and waste management
- ✓ Stock balance
- ✓ Order points – automatic notifications when stock runs low

This means we can provide you with tracking information about all inbound and outbound deliveries for a batch, which recipients have received deliveries, and from what supplier the batch originated. We use a warehouse system called SMART Warehousing, where goods are moved to smaller and more cost-effective areas as their volume decreases.

Your medical devices are in safe hands

We handle all types of medical devices according to quality assurance requirements, e.g. product samples, instruments, apparatuses, machines, contrivances, implants or accessories.

With us, information never gets old

Expiry dates are crucial, especially in the pharmaceutical industry. Information needs to be up to date, ensuring patient safety and compliance to regulations. We use *First In First Out* or *First Expired First Out* principles, depending on your needs – reducing waste, costs and administrative burdens for you.



Your administration should be as efficient as our logistics.

Smooth invoicing and reporting



Receive monthly invoices with allocated costs for warehouse fee, services, packaging, freight, etc. The invoices can be divided per cost center to simplify your administration. We provide regular reports on stock balance, delivery specifications, receipt reports for the volume of materials and returned goods. You will be ready to answer any question within your organization – just let us know what information you need, and we'll deliver!

We guide, listen and develop!

Our much appreciated customer helpdesk is the beating heart of our service. They are ready to handle your enquiries and answer any questions you might have regarding your material. Adding to this, we have regular service follow-up meetings in order to stay proactive and live up to your evolving demands.

Caring for the climate in four steps:

- ✓ Transportation – Eco-friendly freight
- ✓ Optimization and consolidation – we always use the right packaging for optimal adaptability
- ✓ Destruction and waste sorting
- ✓ Packaging material – our packages can be recycled up to eight times. After this, they are destructed and used as filling material in other packages.





**Are you ready to experience
logistics as it should be?**

CONTACT US TO LEARN MORE!

*Please contact me for further information
about our solutions:*

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ÅJ's systems are GDPR compliant. Our GDPR policy is published on our website.
In our web shop and public web shop we describe how we process personal data.